

# Intuit® **Master Builder™** 2003

**A Better Way  
To Run Your Construction Business**

## For Construction Professionals

Intuit® Master Builder™ 2003 software takes care of business—and lets you concentrate on construction. For instance, in just one step the Change Orders feature can quickly and easily update your prime contracts and subcontracts. All subsequent job cost reports you run will reflect the approved changes.

Master Builder provides the powerful business-management features you need to succeed today. And it's flexible and scalable to support your business as it grows larger or more diverse tomorrow. Speaking of diverse, please take note of the following if your company does more than one type of construction work. Master Builder provides solutions for:

- Home Building
- Remodeling
- Plumbing/HVAC
- Electrical
- Commercial Construction
- Heavy Construction
- Specialty Trades

If you've always wanted a better way to run your construction business, take a look at Intuit Master Builder 2003.

## Take Command of Your Business as Never Before

Intuit Master Builder 2003 puts you in command by organizing your business processes into four easy steps—estimating, production, accounting, and analysis—that streamline and integrate construction management workflow. Its assembly-based estimating features, construction-compliant accounting engine, rich production resources, and leading-edge analysis tools can help you:

- Win more profitable bids.
- Finish jobs faster and minimize risks.
- Better manage your money and collect it more quickly.
- Make each new job more profitable than the last.

Now: enjoy your success.

## The Best Power Tool You Can Buy

Designed exclusively for construction, Intuit Master Builder 2003 combines industry best practices with trade-specific functions in a single, all-inclusive integrated system. For efficiency and accuracy, you enter information only once. Plus, you can personalize Master Builder for the way you work and extend your solution with add-on modules and custom applications to meet your unique management needs.



For larger companies, Intuit Master Builder Enterprise 2003 offers increased performance, tailored access to data, and powerful remote-access capabilities that connect local-area networks (LANs), satellite offices, and job sites to its fast, protected, and reliable Web-enabled database. The Enterprise edition contains the same comprehensive feature set as Intuit Master Builder 2003.

## Uncompromising Service to Help You Succeed

Intuit Master Builder is delivered with uncompromising service before, during, and after your purchase—to help you get up and running quickly and grow your business profitably. You'll benefit from easy access to:

- Online classes
- Live seminars
- Excellent technical support
- Free "business success" resources
- Automatic product updates with tax tables included with support contract
- Our nationwide network of Certified Intuit Master Builder ProAdvisors, offering onsite implementation, data conversion, product training, and business consulting services.



But don't take our word for it . . .

**“** We have been with Master Builder software ever since [version] 4. I could go on for hours about all the things we have done using it and how much money we have saved over the years . . . [and the] great response when in need of help through the years. **”**  
—John DeLosa  
Long & DeLosa Construction Group, LTD.

**“** We have been using Master Builder software since the mid 1980s. We've tailored the way we do things around the program. We work closely with our clients and designers as part of a cooperative team. It's a great way to work. Our detailed specifications list and budget assures everyone of the true costs and quality going into the job. **”**  
—Steve Stroub  
Stroub Construction

Testimonials represent individual customer experiences. Intuit does not guarantee that results will apply to all customers.

### Backed by Intuit: A Company You Know and Trust

A strong, stable, and growing company with a proven, long-term commitment to its customers and the construction industry. Intuit Inc., a leading provider of business and financial management software solutions, is dedicated to your business success. Your investment in Intuit products is a good one.



	Features	Benefits
<b>ESTIMATING</b>	<b>Estimating</b>	One of the easiest to use assembly-based estimating systems available. Create fast, accurate plan takeoffs—with full material, labor, equipment, and subcontract details—for every part of a project.
	<b>Proposals</b>	Automatically export your takeoff or budget; then use the built-in custom document formats to produce a professional and complete proposal.
	<b>Client Tracking</b>	Manage sales leads from first contact to signed contract. Assign salespersons, keep notes, and use the lead source list and client reports to track the effectiveness of advertising and other promotions.
<b>PRODUCTION</b>	<b>Budgets</b>	Verify job costs as you enter them. Budget integrates with Work in Progress, bonding, job status, and several reports that facilitate cost comparisons.
	<b>Job Cost</b>	Post current job costs from General Ledger, Accounts Payable, Accounts Receivable, Payroll, Equipment, Inventory, and a stand-alone Job Cost entry window. Use the built-in reports or create your own.
	<b>Scheduling</b>	Allocate resources and schedule updates quickly and efficiently with the Scheduling feature's easy-to-use Critical Path Management (CPM) tool.
	<b>Purchase Orders</b>	Generate master purchase orders from your completed estimate; as the job progresses, indicate which items you want delivered to generate new purchase orders. Simplify accounts payable and avoid overpayments.
	<b>Subcontracts</b>	Manage your interaction with every subcontractor—retention, approved and open change orders, expired workers' compensation, and liability insurance—from start to finish. Avoid overpaying subcontracts.
	<b>Change Orders</b>	Update your contract, budget, and subcontracts in just one step. Because you can approve each part of the change independently, you can still negotiate subcontracts after approval of the prime contract.
	<b>Equipment Management</b>	Allocate equipment costs to jobs, and track repair costs, earned income, and maintenance. Categorize equipment by type, and set hourly, daily, weekly, or monthly rates for time and materials billing.
	<b>Document Control</b>	Don't lose track of important documents. Gain easy access to correspondence and accurate project plans, hot lists, punch-list items, and daily field reports.
<b>ACCOUNTING</b>	<b>General Ledger</b>	The backbone of the accounting system. Draws information from Accounts Receivable, Accounts Payable, Payroll, Inventory, Service Receivables, and all other accounting functions.
	<b>Accounts Receivable</b>	Use as a marketing, sales contact, and document management tool, as well as for managing receivable accounts.
	<b>Billing: Progress Billing</b>	Calculate percentage-of-completion line item billing and print on the AIA G702 and G703 forms—or create your own customized billing.
	<b>Billing: Time and Materials</b>	Use accrued job costs for a project as the basis for billing. Meet unique time and materials billing requirements with flexible markups. A must for contractors who perform time and materials work.
	<b>Accounts Payable</b>	Fully integrated with Purchase Orders, Subcontracts, Job Cost, and Inventory. Enter a purchase order number to complete your entire invoice entry in one step. Compares invoices to purchase orders, preventing over-pricing or over-delivery.
	<b>Payroll</b>	Manage payments for prevailing wage, union benefits, qualified benefit plan, and more. All payroll is calculated automatically.
	<b>Service Receivables</b>	Automate service contracts, routes, dispatching, on-call work orders, quotes, and point-of-sale and billing-of-service work and materials.
	<b>Loan Draws</b>	Ideal for home builders and speculative builders who submit percentage-of-completion loan draw requests to financial institutions.
	<b>Inventory</b>	Manage your complete inventory. Fully integrates with Estimating, Purchase Orders, Accounts Payable, Job Cost, and Service Receivables.
<b>ANALYSIS</b>	<b>Financial Review</b>	Easily generate graphs of trends and ratios to identify and analyze your company's finances.
	<b>Reporting</b>	Choose from more than 1,000 professionally designed reports with easy-to-enter selection criteria. Or let Report Writer help you create your own.

## Right for You

### Choose a Master Builder Solution If Your Business:

- ✓ Takes unprofitable jobs.
- ✓ Has to repeatedly enter information into different software programs.
- ✓ Needs better job cost reports.
- ✓ Has trouble managing subcontracts, especially scheduling, change orders, and charge backs.
- ✓ Doesn't know when sub-contractors' licenses and workers' compensation certificates expire.
- ✓ Needs construction-specific payroll.
- ✓ Pays vendor invoices one at a time instead of by job.
- ✓ Needs to set-up jobs as W.I.P. (assets) jobs and post invoices that way.
- ✓ Can't easily give access to all employees who need company information.
- ✓ Needs to speed up estimating and proposal process.
- ✓ Needs to track loan draws.
- ✓ Needs to forecast cash requirements.
- ✓ Needs to manage punch lists.

## Get Started Today